

**McKESSON**

# Advancing Health Care — Innovation through Distribution

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**Advancing health  
outcomes for all.  
That's what we do.**

At McKesson, our mission is to improve care in every setting—one product, one partner, one patient at a time.



# Introduction to MMSGGS

*MMSGGS and its affiliates have partnered with hundreds of state and local entities over the last decade*



## Distribution

98% fill rate | 30+ DCs | +1,000 Private Fleet



## Compliance

Contracts Mgmt | COO Tools | Internal Training



## Operations

Inventory Mgmt | Tech for \$ Savings | Transparent Tracking

### STATE

- Depts. Of Health
- Depts. Of Education
- Depts. Of Corrections
- Depts. Of Administrative Services
- Colleges + Universities
- Corrections Management Organizations
- State Veteran Treatment Centers
- State Parks

### LOCAL

- K-12 Schools
- EMS + Fire
- Community Colleges
- Cities, Towns, Counties
- Local Health Centers
- County Corrections
- Local Parks + Recreation





# Distribution Innovations Post- Pandemic

# Key Innovations in Distribution Post-Pandemic

## AI & Automation

Warehouses  
Demand Forecasting  
Robotic Processes

## McKesson AI

Predict Inventory  
Reduce Stockouts  
Reduce Overstock



*Emergency Response  
Collaboration*

*Vaccine Distribution*

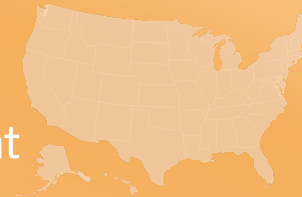
*Sustainable Practices*

## Digital Transformation

Advanced Tracking  
Telematics  
Data Analytics

## ClearTrack

Real-Time Tracking  
Location & Status  
Inventory Management



## Resiliente Supply Chains

Supplier Diversity  
Flexible Network  
Inventory Buffering

## McKesson Supply Manager

Procurement  
Payment  
Reporting



Operational data reflected on June 30, 2023. Financial data presented for the fiscal year ended June 30, 2023.

\*Subject to availability



# Looking Ahead



**Ensure Readiness**  
Scenario Planning & Drills  
Strategic Stockpiling

**Strengthening Partnership**   
Public-Private Partnerships  
Shared Data & Resources



## Continued Innovation

- Emerging Technologies
- Blockchain
- Advanced AI
- Digital Twins
- Dynamic ETA Options
- Patient Home Delivery
- Cybersecurity

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